

#### **Program Tracks**



#### Budding entrepreneurs



Pre-seed and seed stage startups



Growth stage startups

#### **Program Structure**

Gap assessment Onboarding sessions Core startup development sessions Follow-up and prototyping sessions

## Recruitment

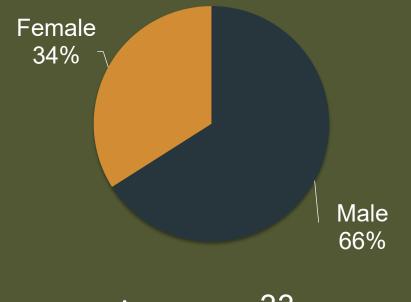


entrepreneurs

## **Selection**



## **Gender distribution**

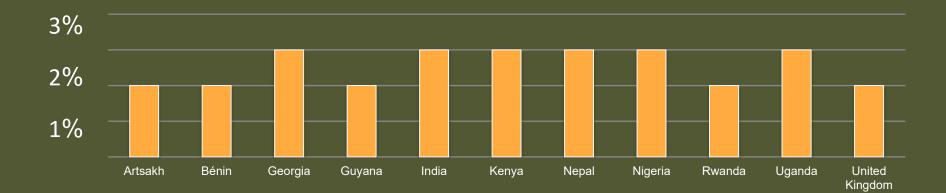


Average age 33

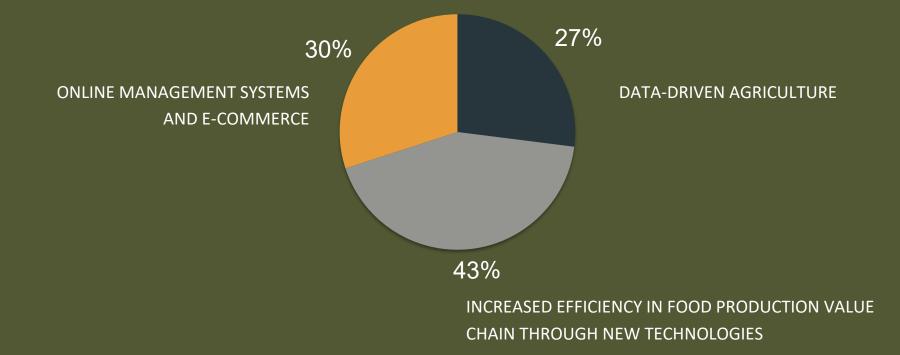
# **Geographic distribution**



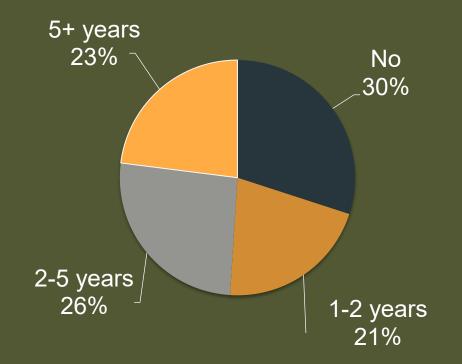
Armenia



# Challenges



### **Entrepreneurial Experience**



#### **Onboarding sessions**



Introduction to Entrepreneurship Highlighting the impact of frontier technologies on agriculture and on sustainable development

#### Onboarding

Building a Startup is Not About Building a Product, It's About Solving a Problem - Alberto Levy

What makes founders Succeed? How to be a great founder? - Al Esaian

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Defining Value Proposition through Customer discovery -Hambardzum Kaghkedcyan

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Laying The Foundation for Sustainable Growth

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How agritech can become the hero of sustainable agriculture - Raffi Chamassian

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Turning a Small-Scale Company into a Large Company with Global Impact

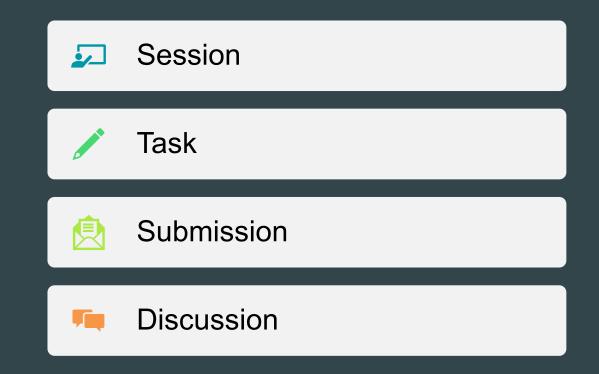
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Setting KPIs and Goals for your startup

#### **Core startup development sessions**

Customer Development Product Development Business Development Pitching

#### How sessions work



# **Program Requirements**



All sessions will be delivered online

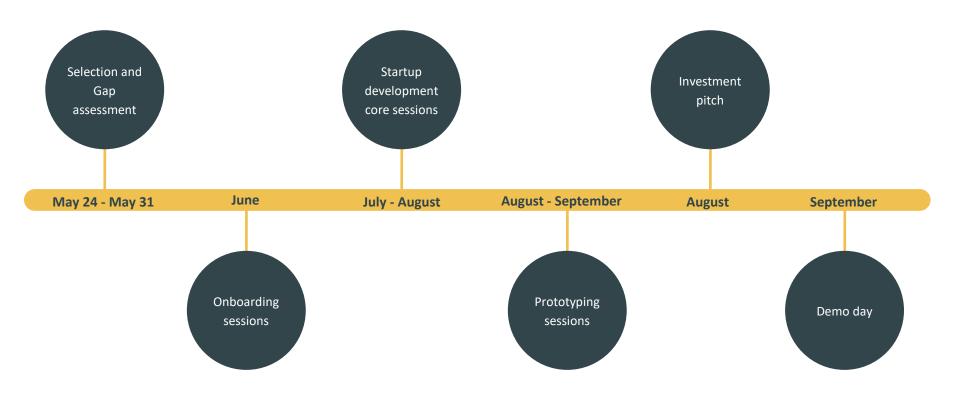


2-3 sessions per week



10 hours of commitment per week

#### **Program Timeline**



**Thank You**